

CAPITAL MARKETS DAY

OCTOBER 20TH, 2022

valtalia

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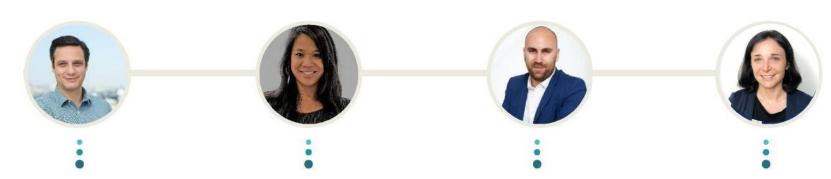
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TODAY'S SPEAKERS



Sébastien CLERC Chief Executive Officer

JOINED VOLTALIA IN 2011

30 years of experience in the infrastructures and renewable sector. Co-founder and former head of *Natixis Environment* & *Infrastructures* (renamed Mirova)

Loan DUONG Head of Communication & Marketing (including IR)

JOINED VOLTALIA IN 2019

15 years of experience including 9 years in the energy sector in Business Development, Investor Relations and Communication managing positions Yoni AMMAR Head of Investment and Funding

JOINED VOLTALIA IN 2014

18 years of experience in the infrastructure and renewable sector at Natixis and former co-founder and head of Alterrya Marine Jacquier Head of Sustainability

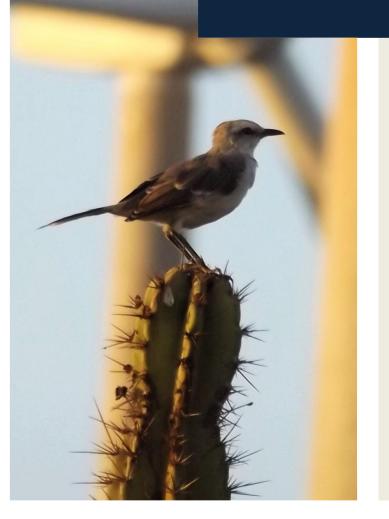
JOINED VOLTALIA IN 2020

15 years of experience in Corporate Social Responsibility (CSR) strategy definition and implementation in consumer goods (Unilever) and healthcare (Korian)

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AGENDA





WORLD RENEWABLE BUILD OUT IS MASSIVE	P. 5
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WORLD RENEWABLE BUILD OUT IS MASSIVE

A STRONG MESSAGE FOR MORE THAN 10 YEARS: RENEWABLE ENERGY IS A FAST GROWING MARKET

Worldwide commitment to reduce global warming



Strong and unprecedented political support

Paris Agreement

- European Green Deal and REPowerEU
- Brazil Carbon neutrality target
- US Bipartisan infrastructure law

Reducing dependence on energy imports

- In Europe, new urgency to build up local renewable capacity
- In Europe, acceleration of energy efficiency investments

• All other continents follow the same trend, more or less rapidly



Short and long term growing demand

Long-term trend of renewable

Increased competitiveness given

the high natural gas price

to normal and thanks to

technological progress

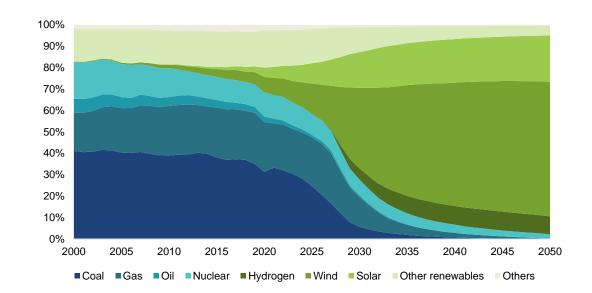
cost reduction to resume when

commodity/shipping cycles back

Switch from non electric to electric, for instance

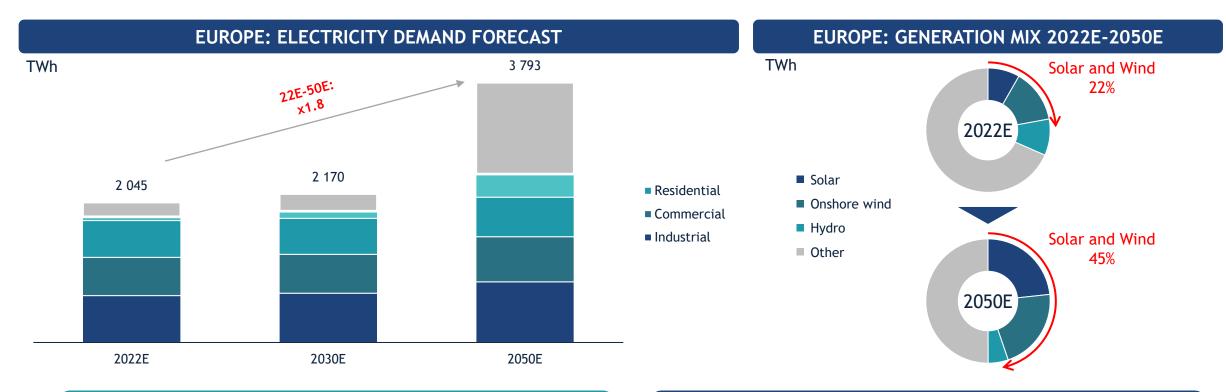
- Electric vehicles
- Electric building heating
- Electric water heating
- Green hydrogen

89% renewables in 2050⁽¹⁾



WITH THE WAR IN UKRAINE, EUROPE UNDERGOING A CRITICAL SITUATION WHICH IS TAKING ENERGY TRANSITION TO THE NEXT LEVEL





Climate change remains a priority with powerful regulations building up regarding electricity generation and consumption (Fit-for-55 \rightarrow RePowerEU)

RePowerEU involves energy efficiency investments ⁽¹⁾

CO.

- High gas prices, caused by the replacement of Russian gas with LNG, expected to stay over the long term, contributing to competitiveness of renewables
- This accelerates dramatically the needs for investment in clean energy. Solar (especially solar rooftops) and energy efficiency are the easiest solutions



Regardless of future gas prices, EU, European countries and Europe-based corporates will favor locally produced energy under all scenarios: energy independence is now a priority whether Russia wins or is defeated in Ukraine

Electrification is becoming a reality in Europe. Electricity demand expected to almost double by 2050, with c.1/3 expected from green H2 production, 40% from commercial and industrial, 15% from residential and c.10% from transport

Source: IHS Markit | Note: (1) Energy efficiency increase, rooftop solar installation frontload and general acceleration of renewable deployment.

Worldwide commitment to reduce global warming

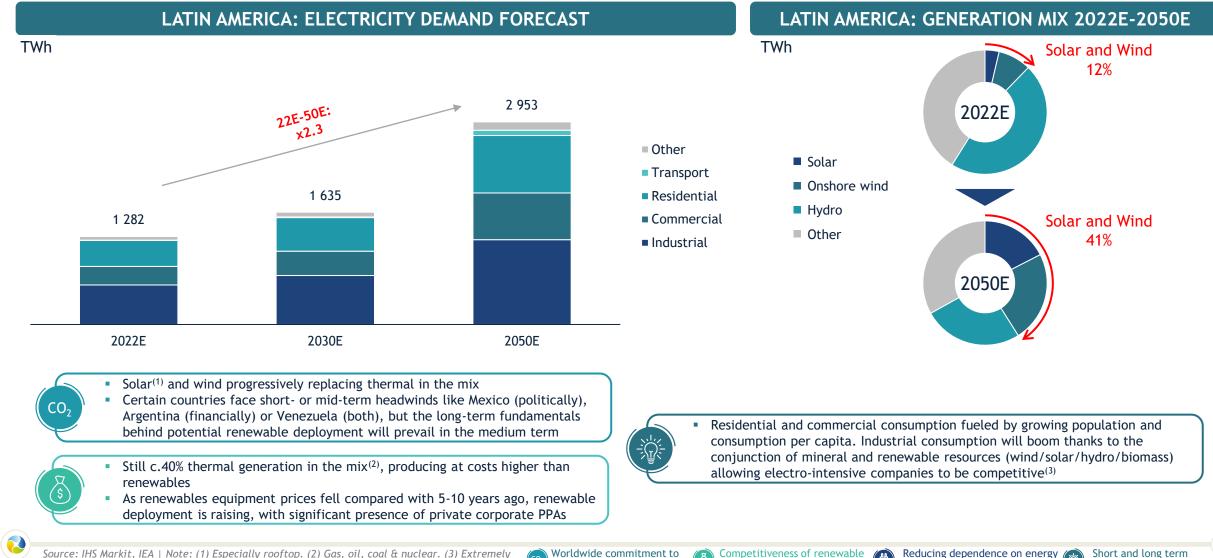
Competitiveness of renewable energies

Short and long term

growing demand



WITH A HIGH PROPORTION OF THERMAL CAPACITY IN THE ENERGY MIX, LATIN AMERICA IS POISED TO GROW FAST

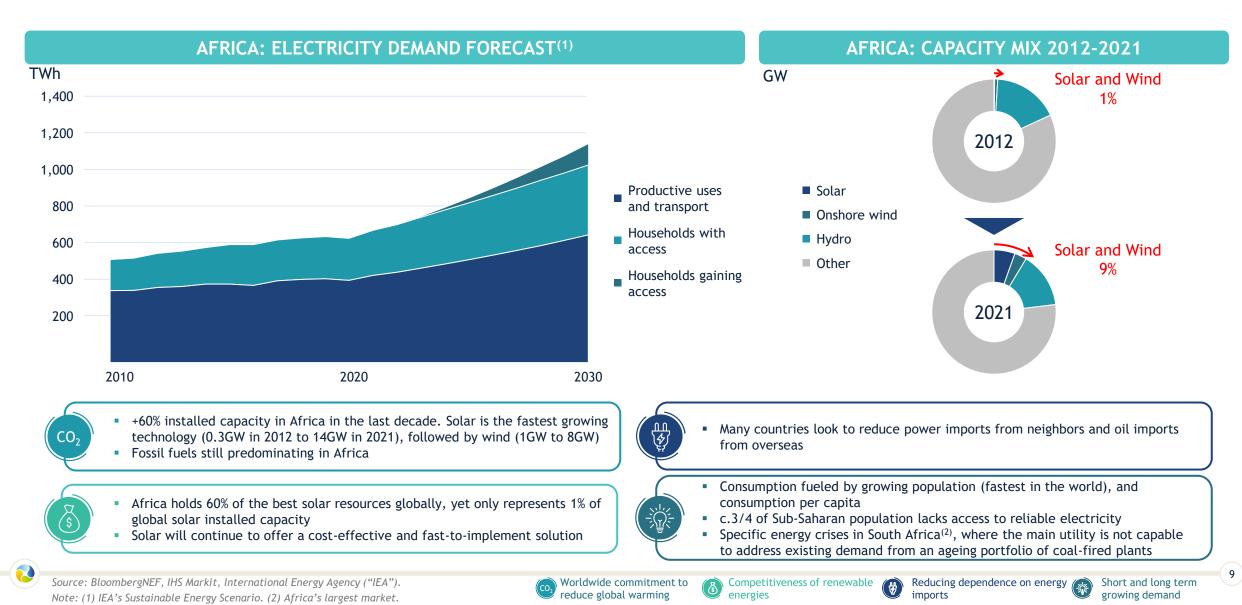


Worldwide commitment to reduce global warming

Competitiveness of renewable energies

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AFRICA HAS MASSIVE SPACE FOR TRANSFORMATION, WITH ELECTRIFICATION RATE GAP AS MAIN ADDRESSABLE CHALLENGE





VOLTALIA'S POSITIONING

VOLTALIA'S PURPOSE SINCE 2014

IMPROVE GLOBAL ENVIRONMENT FOSTERING LOCAL DEVELOPMENT

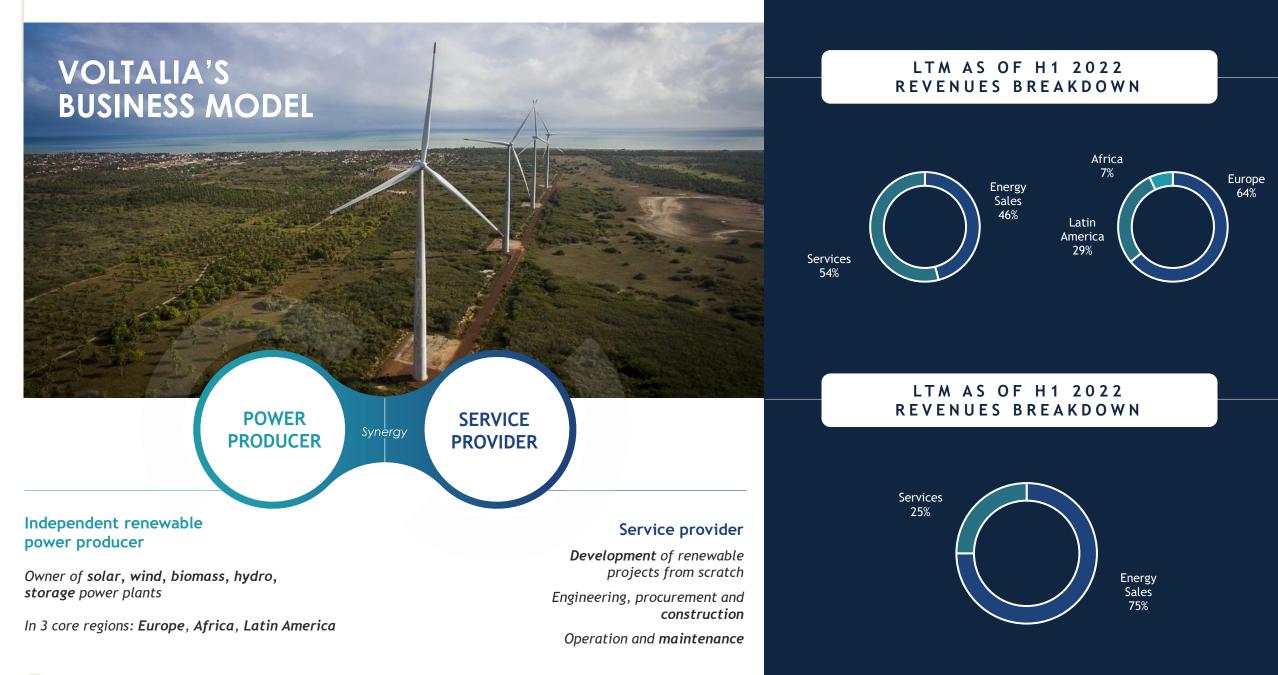
VOLTALIA IS A MISSION-DRIVEN COMPANY AND A BUSINESS-DRIVEN COMPANY

When Voltalia builds new renewable power plants Voltalia improves global environment and creates financial value

When Voltalia builds new affordable renewable power plants Voltalia improves global environment, fosters local development and creates financial value

When, through Helexia, Voltalia provides energy efficiency services Voltalia improves global environment, fosters local development, preserves resources and creates financial value





Key strategic pillar #1 POWER PLANTS BACKED BY LONG-TERM, INFLATION-INDEXED SALES CONTRACTS (PPAs)

2021 ACHIEVEMENTS

97% power volume under PPA⁽¹⁾

17.7 years remaining PPA life (weighted average) €6.6 billion future revenues under contracted portfolio

88% of the portfolio is non-subsidised

Lower risk thanks to long-term and non-subsidised PPAs

Higher value creation from rising inflation impacting positively revenues and profitability

of revenues from PPAs are indexed on inflation

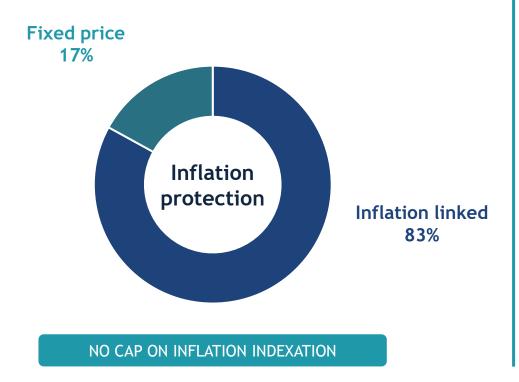
83%

13

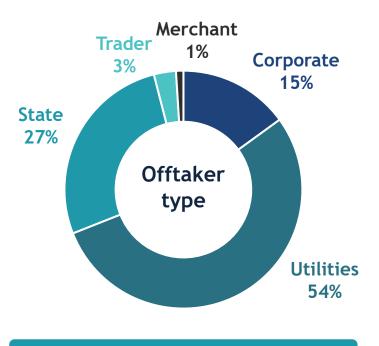
Castellet, France - 8.2 MW

Key strategic pillar #1 DIVERSIFIED AND HIGH QUALITY CONTRACTS PORTFOLIO

Voltalia's assets perform well in an inflationary environment...



...with growing proportion of corporates consuming the power



DIVERSIFIED CLIENT PORTFOLIO

Key strategic pillar #2 INTEGRATED PLAYER DEVELOPING, BUILDING AND MAINTAINING PLANTS FOR ITSELF AND FOR THIRD PARTIES

9M 2022 ACHIEVEMENTS

+56%

total Services revenues (internal and external)⁽¹⁾

1.8x revenues from Services to third parties

ACHIEVEMENTS SINCE 2019

DEVELOPMENT +7.4 GW development pipeline

CONSTRUCTION +0.5 GW designed and built MAINTENANCE +1.2 GW operated and maintained



Capturing margins otherwise paid to development, construction and maintenance providers

Scale effects from dual internal-andthird-party business

Entering new countries and technologies thanks to asset-light services

Higher portfolio quality after selectively selling internally developed projects

Note: (1) Calculated on the basis of an average EUR/BRL exchange rate of 5.46 in 9M 2022 versus 6.38 in 9M 2021

Key strategic pillar #2 SERRA BRANCA CLUSTER CASE STUDY



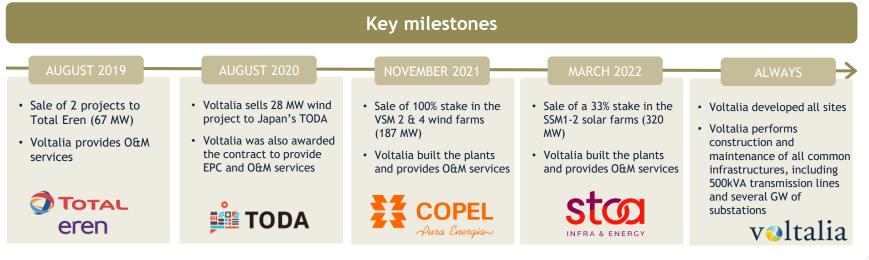
CLUSTER HIGHLIGHTS

2.4 GW potential to be owned or sold

- **1.7 GW** operational, of which 55% owned by Voltalia and 45% sold to third parties
- **260 MW** under construction (SSM 3&6), owned by Voltalia
- 400 MW under development

1 GW+ of service contracts

Voltalia's integrated approach to develop and operate the world's largest wind & solar cluster						
Development	Construction	Maintenance and misc.				
 Development started in 2008 485 land owners sourced by Voltalia Cluster made of several wind and solar units 	 Voltalia built transmission lines (up to 500kVA) and substations (up to 2 GW each) for all owners Voltalia built all the plants including those sold and operated by third parties 	 Operation and maintenance services for Voltalia and third parties Services to third parties span from technical maintenance to PPA sourcing 				

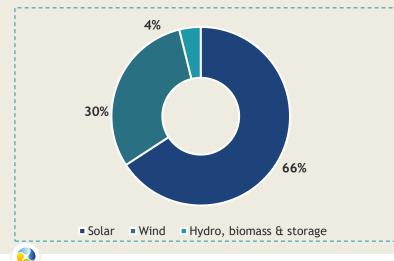


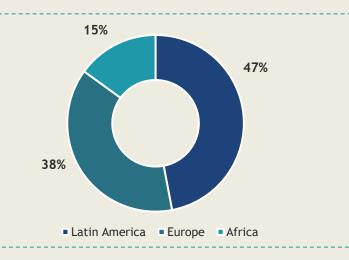
Key strategic pillar #3 A PROJECT PIPELINE TO FUEL THE GROWTH

H1 2022 ACHIEVEMENTS

13.6 GW development pipeline

+27% compared to H1 2021





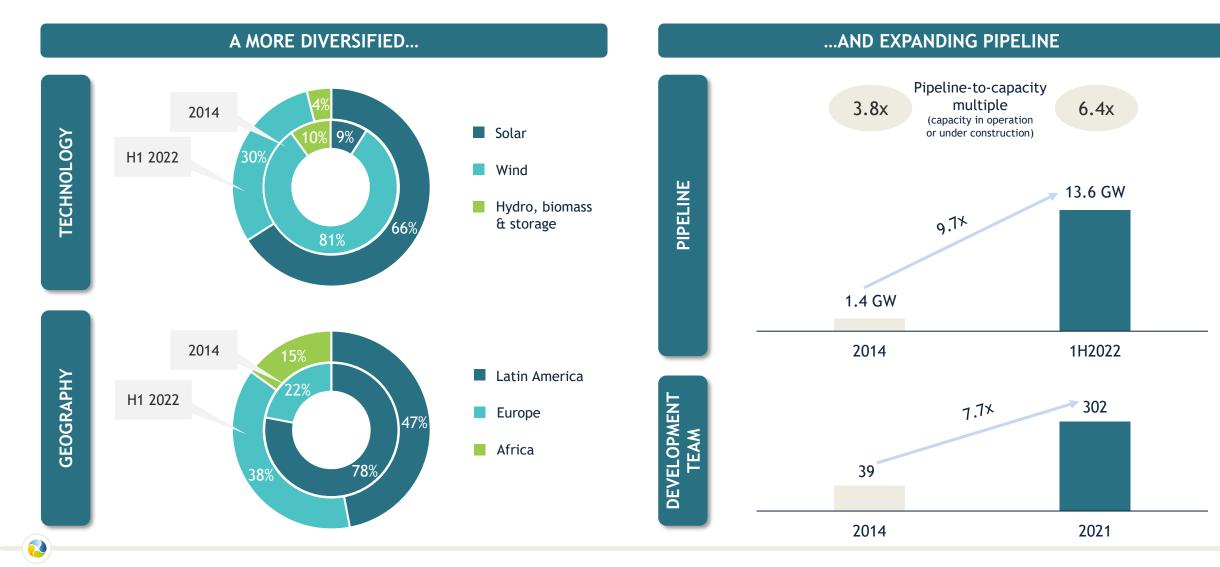


Diversified pipeline across technologies and geographies

Solar now dominating pipeline

Europe expanding very rapidly while Africa becoming a stronger geographic pillar

Key strategic pillar #3 THE PIPELINE HAS NEVER BEEN SO ATTRACTIVE



Key strategic pillar #4 COVERING THE FULL SPECTRUM OF CORPORATE MARKET THANKS TO HELEXIA

ACHIEVEMENTS SINCE HELEXIA'S ACQUISITION

Coordinated platform

for corporate PPAs (Voltalia) and self-production / energy-efficiency (Helexia)

944 MW voltalia

corporate PPAs won since 2019 Leader in France, pioneer in Brazil and the UK

427 MW helexia

portfolio of self-production PPAs Contract portfolio 8.2x since mid 2019



Immediate results since Helexia's acquisition

Fastest-growing market thanks to solar competitiveness and, in Europe since war in Ukraine, fast-track implementation of solar rooftops

19

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Key strategic pillar #4 A ONE-STOP SHOP FOR CORPORATES - CASE STUDIES

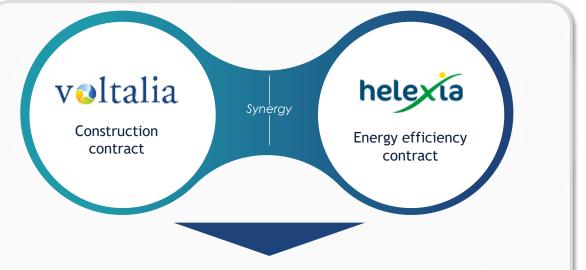




 Auchan relies globally and exclusively on Helexia and Voltalia for energy management, energy efficiency, solar rooftops/carparks and corporate PPAs

June 09th, 2020: Voltalia signs a PPA to supply Auchan

■ 61MW, 20-year PPA in France





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September 22nd, 2022: Efficiency plan

Helexia carry out energy efficiency plan for the Kourou space center

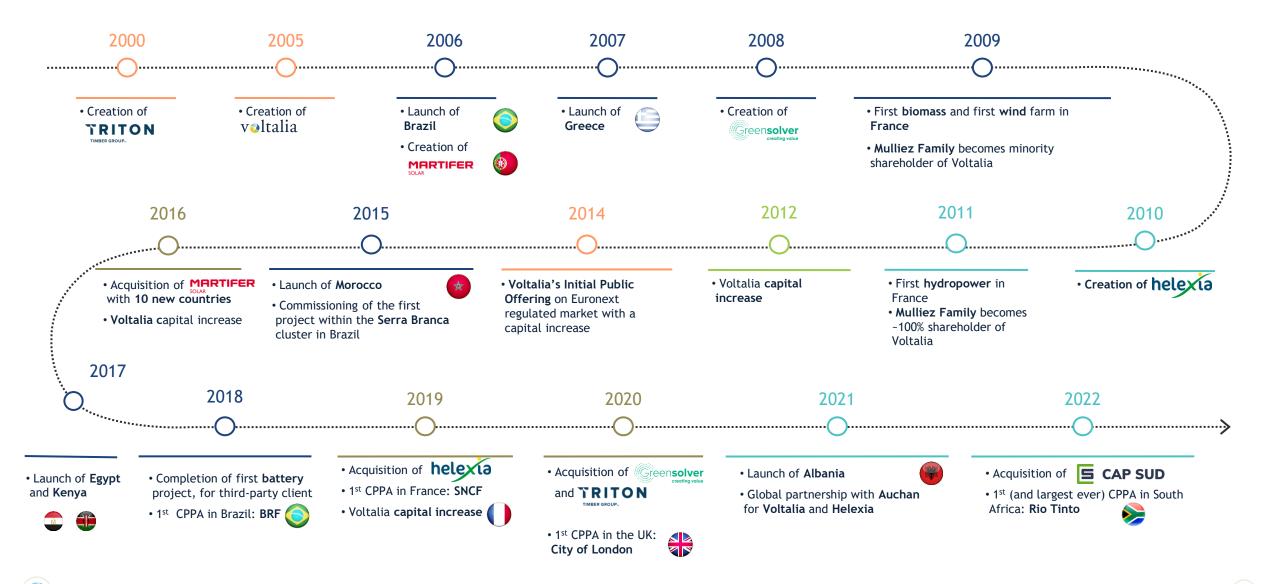
December 22nd, 2021: Photovoltaic power plant in French Guyana

Voltalia builds a 4.2 MW plant at the Kourou space center

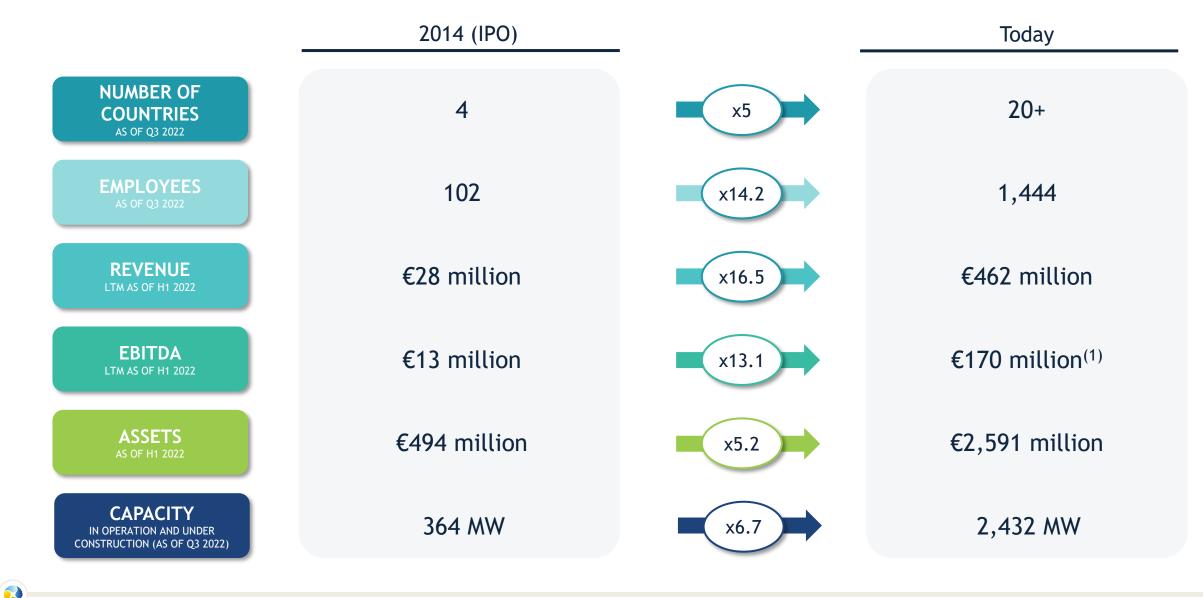
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17 YEARS OF VOLTALIA

VOLTALIA'S SUCCESSFUL JOURNEY...

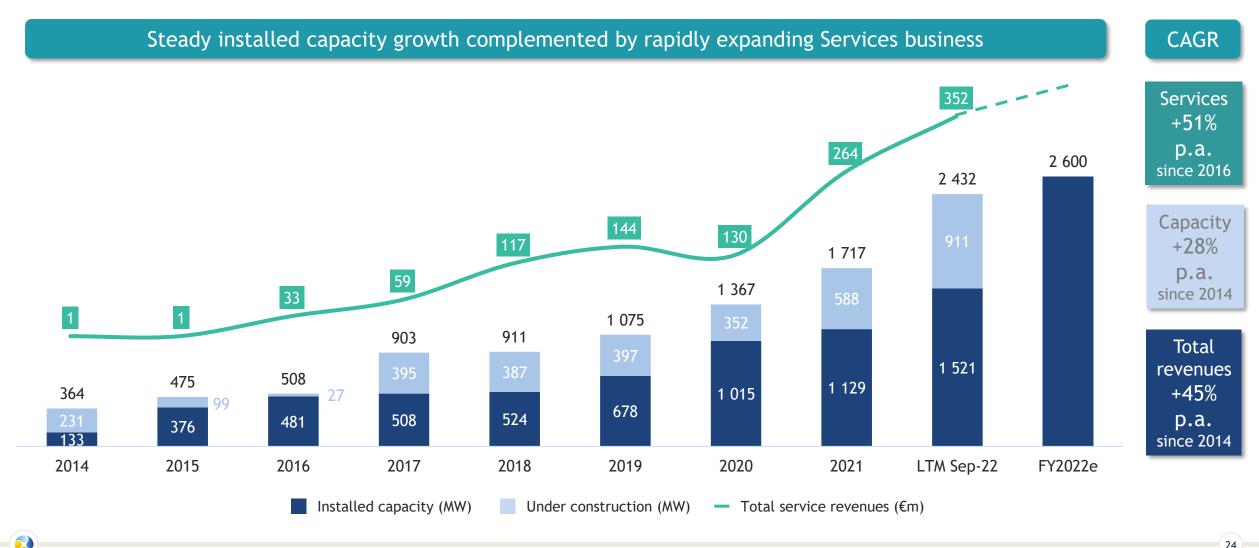


... RESULTS IN A STRONG GROWTH TRAJECTORY...

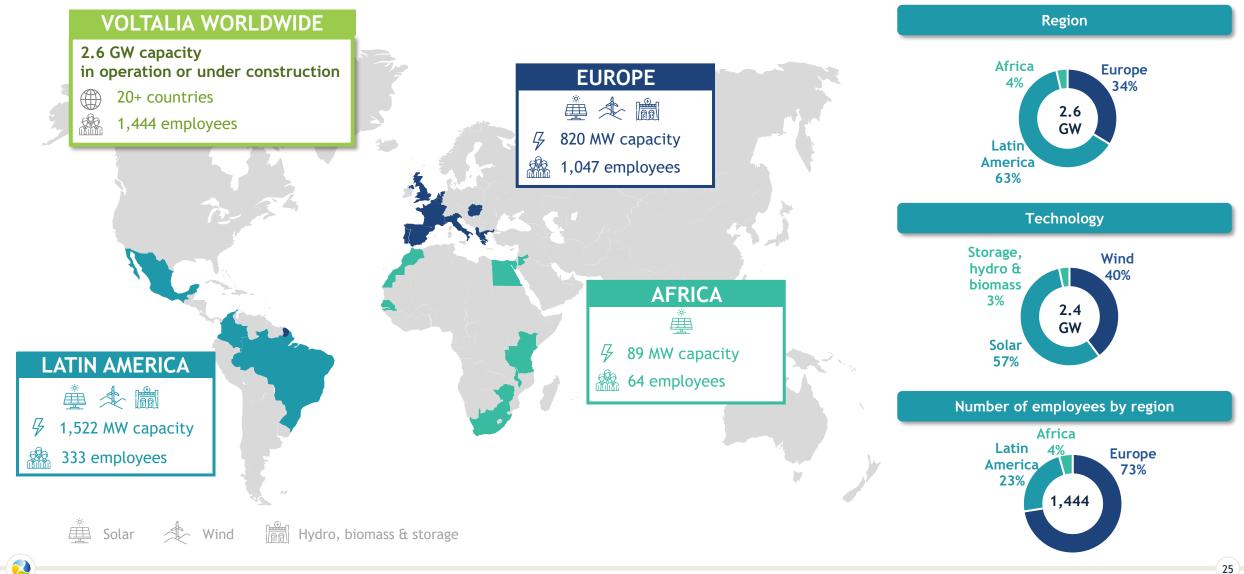


Note: (1) Calculated with EUR/BRL exchange rate of 5.55 in H1 2022 compared to 6.49 in H1 2021 and with EURL/BRL exchange rate of 6.4 in 2021 vs. 5.9 in 2020

... BY TWO BUSINESS LINES...



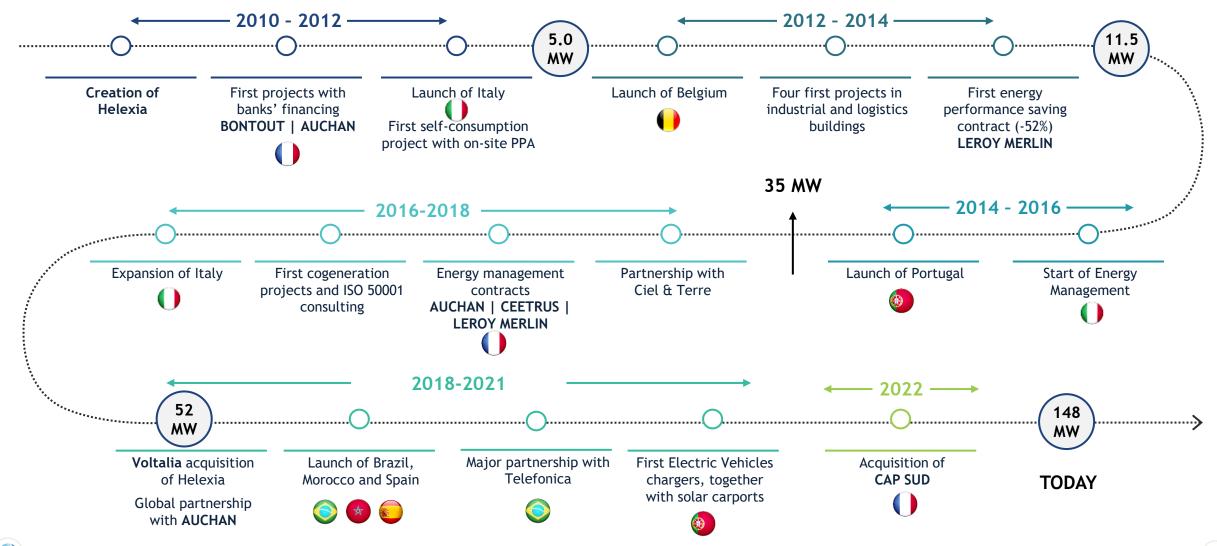
VOLTALIA HAS BECOME A GLOBAL PURE RENEWABLE PLATFORM





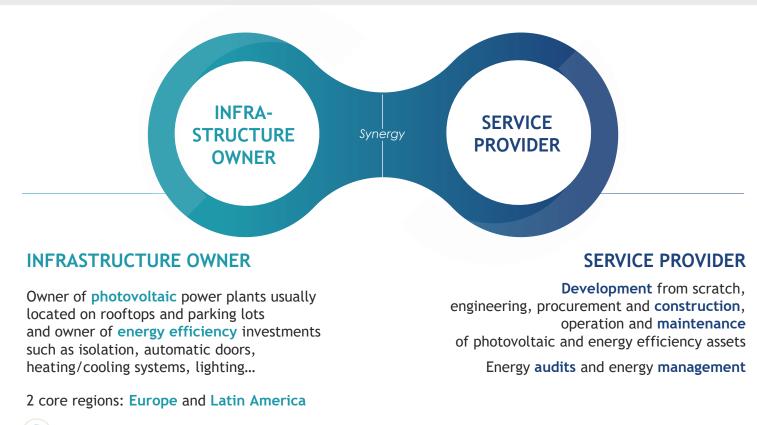
FOCUS ON HELEXIA

HELEXIA'S SUCCESSFUL GROWTH JOURNEY...



HELEXIA AT A GLANCE A BEHIND-THE-COUNTER PLAYER

- Specialist in decentralised green-power generation and energy-efficiency services
- Broad range of services including strategy definition, works execution and asset control, operation and maintenance



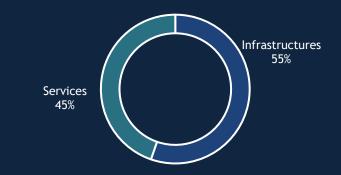
GEOGRAPHIC BREAKDOWN

Total contracted portfolio



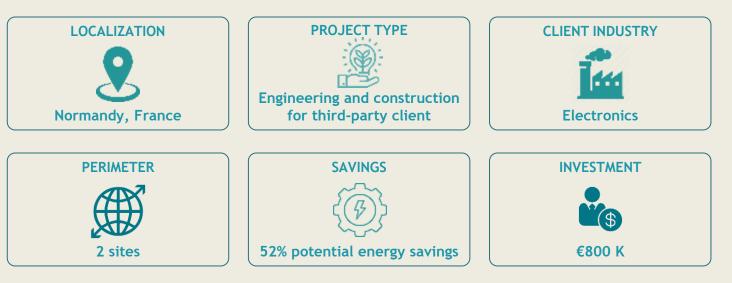
9M 2022 REVENUES BREAKDOWN

Total revenues



HELEXIA BUSINESS CASE ENERGY PERFORMANCE CONTRACT FOR SELHA GROUP (EINEA)









"Today we are above the estimated target since we have achieved 52% energy cost savings."

> Philippe Masselin President of Einea

RESULTING IN SIGNIFICANT SYNERGIES WITH VOLTALIA

Helexia and Voltalia offer to their respective corporate clients a full range of solutions

1. 1.	SINCE 2019			TODAY
voltalia	PROCUREMENT	NEW COUNTRIES' OPENING	ONE-STOP SHOP FOR CORPORATES	ONE-STOP SHOP FOR FARMERS
helexia	 Helexia to benefit from Voltalia's procurement capacity for main equipment and services Solar panels Inverters Balance of plants 	 Voltalia to support Helexia to begin operations in Voltalia's existing countries Early 2020, Helexia began operations in Brazil December 2020, 87 MW were signed by Helexia with Telefonica 	 Wind corporate PPA Solar corporate PPA Solar car parks Solar rooftops Energy efficiency Energy management 	 Helexia and Voltalia to offer to farmers the full range of solutions: Land lease for wind farms Land lease for solar projects Solar rooftops on agricultural buildings

DELIVERING HIGH GROWTH WITH FURTHER POTENTIAL, ESPECIALLY IN EUROPE

HELEXIA SUCCESSFUL INTEGRATION (as of 9M 2022)







4.4>

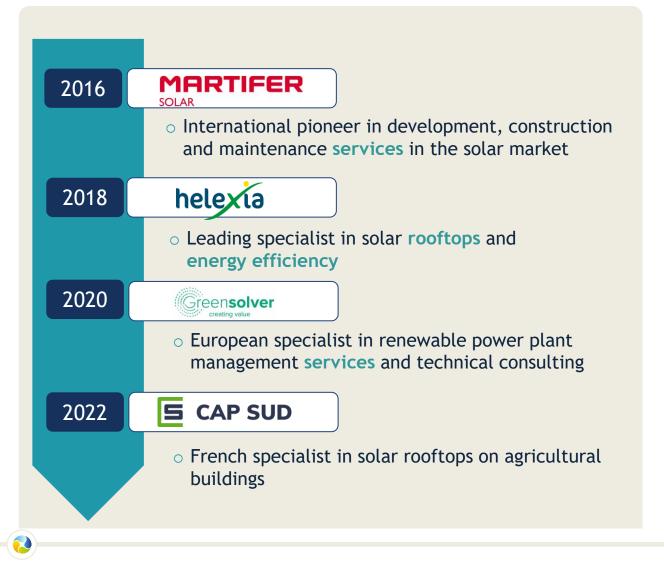
>20x 140 MW Capacity in construction

increase since acquisition by Voltalia

Successful integration of CAP SUD

- Cap Sud, specialist in solar rooftops on agricultural buildings in France
- Currently owns 344 operating rooftops
- Since the acquisition +62% capacity in operation and under construction from 35 to 57 MW

VOLTALIA'S ACQUISITIONS TRACK RECORD





Asset manager and consultant for owners of wind, solar and storage assets

EST. 2008, ACQUIRED IN FEBRUARY 2020

Since 2020

Number of external clients +91% at 86 clients

Portfolio of contracts

+86% at 147 offers signed

Headcount

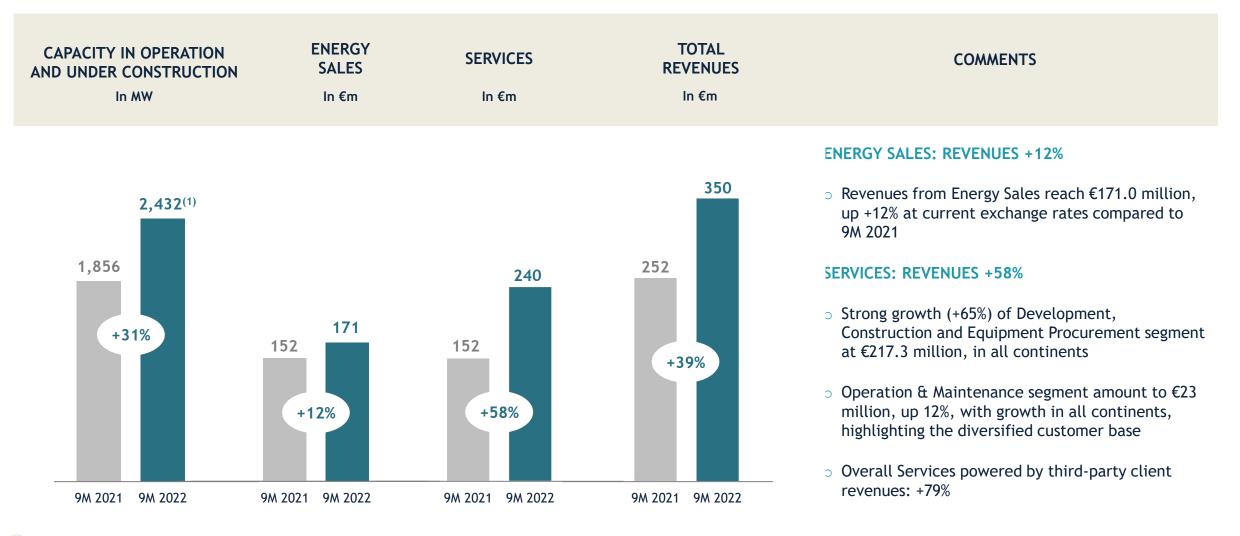
+28% at 50 employees

32

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RECENT HIGHLIGHTS

9M 2022: SOLID GROWTH



Note: All growth rates computed at current exchange rates. (1) As of 20 October 2022.

SERVICES FOR THIRD PARTIES ARE GROWING



COMMISSIONING OF SSM1-2



FULL COMMISSIONING OF VOLTALIA'S LARGEST SOLAR PLANT

Key features

- Located in the Serra Branca cluster in the Brazilian state of Rio Grande do Norte, it is now Voltalia's largest solar project
- Construction started in September 2021, while first production occurred in April 2022 with progressive ramp-up since then
- \circ The long-term power sales contracts have an average duration of 16 years

More to come

• The adjacent SSM3-6 project, with a capacity of 260 megawatts, started construction in March 2022

911 MW UNDER CONSTRUCTION



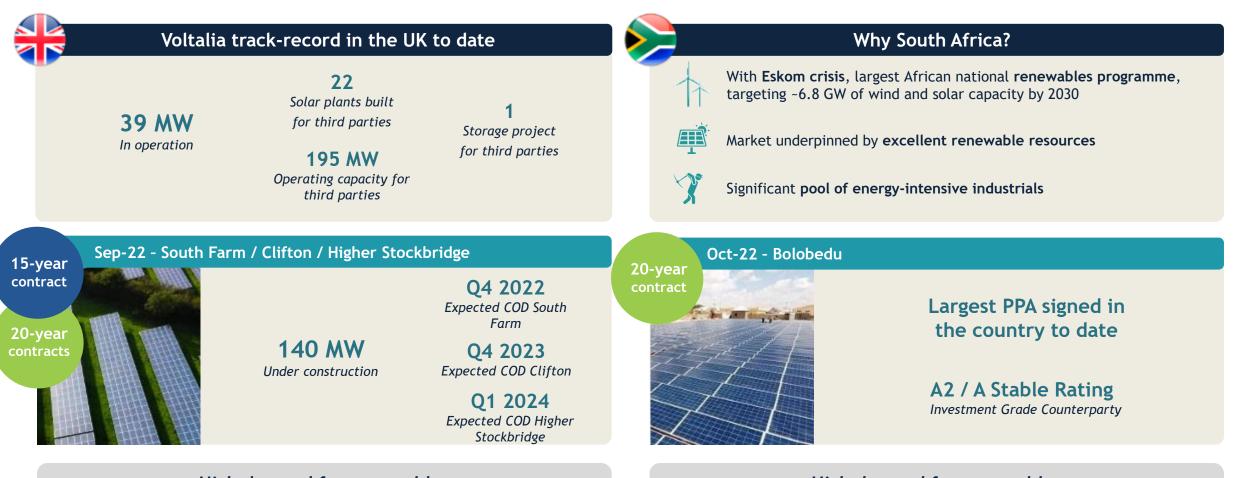
MAIN PPAS WINS SINCE JANUARY 2022





640 MW awarded PPAs

WHY DOES VOLTALIA FOCUS ON UK AND SOUTH AFRICA MARKETS?



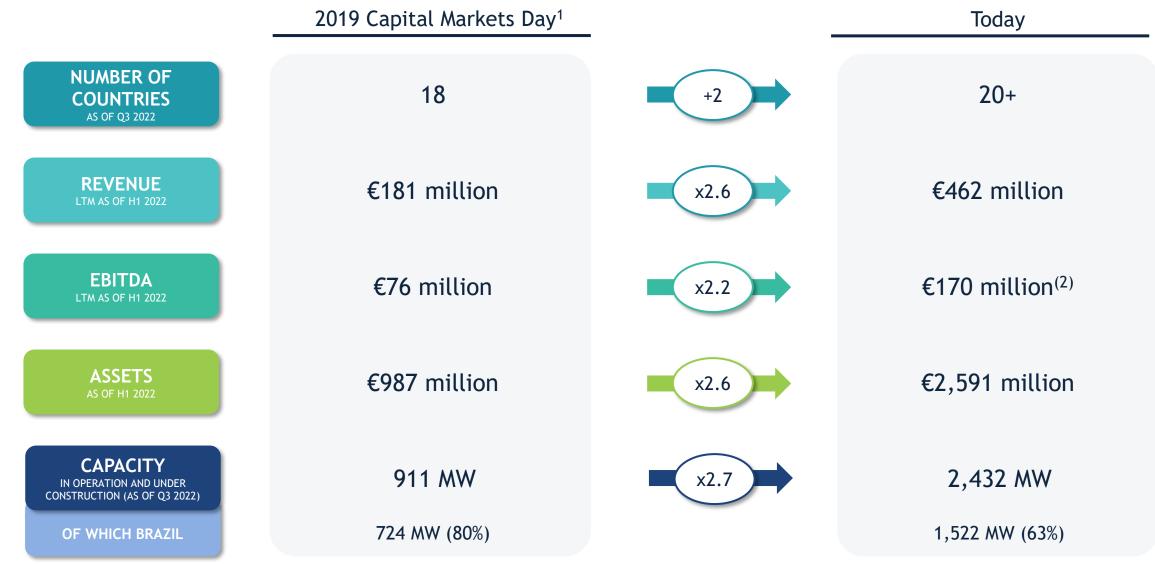
High demand for renewables in the context of Europe's energy crisis

High demand for renewables in the context of the Eskom crisis



VOLTALIA'S 2027 AMBITIONS

WHAT A JOURNEY IT HAS BEEN

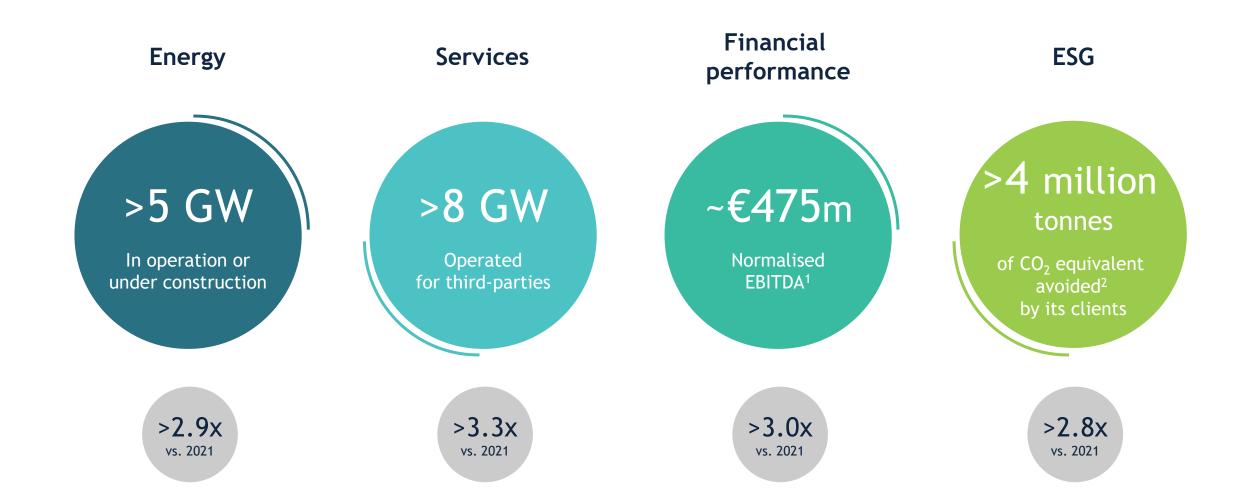


Note: (1) As of FY2018. (2) Calculated with an average EUR/BRL exchange rate of 5.55 in H1 2022 compared to 6.49 in H1 2021 and with an average EURL/BRL exchange rate of 6.4 in 2021 vs. 5.9 in 2020

VOLTALIA DELIVERING ON ITS OBJECTIVES



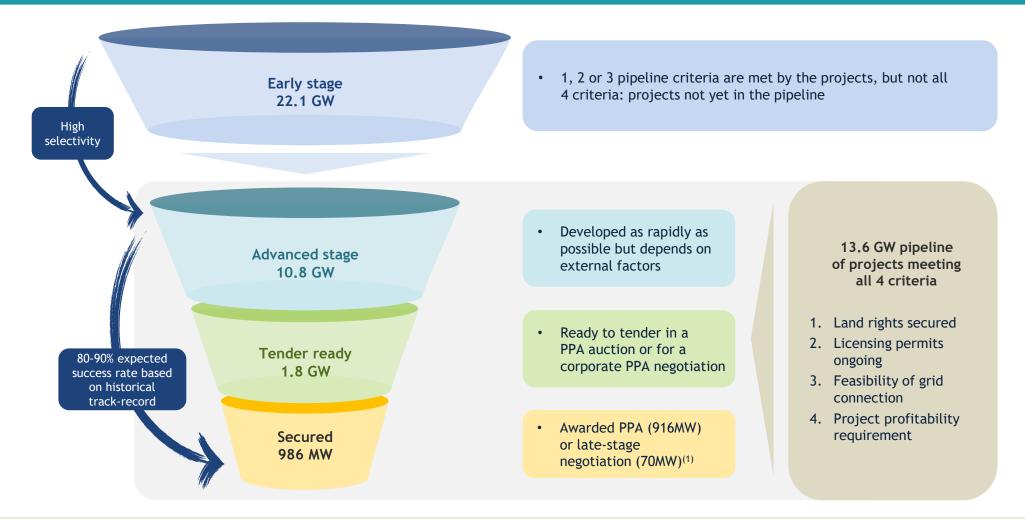
VOLTALIA'S 2027 TARGETS



Note: (1) Calculated with an average annual EUR/BRL exchange rate of 5.5 and a long-term average wind, solar and hydraulic resource. (2) Avoided emissions = (Emission Factor of Reference calculated within United Nation's Framework Convention of Climate Change - Emission Factor of Project measured by COE) * Estimated Project Production in the 1st year.

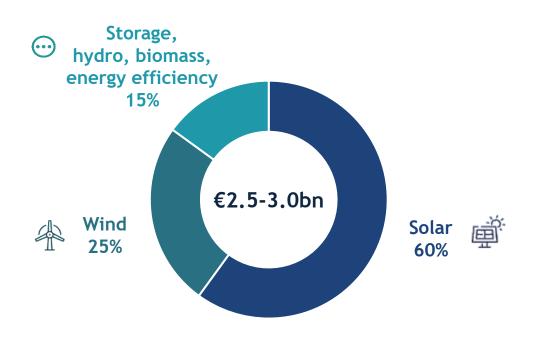
TO FUEL THE GROWTH, A 13.6GW PIPELINE OF FUTURE PROJECTS, OF WHICH 986 MW SECURED

HIGHLY DIVERSIFIED AND TANGIBLE PIPELINE - 100% DEVELOPED IN-HOUSE FROM SCRATCH - PROJECTS TO BE KEPT OR SOLD

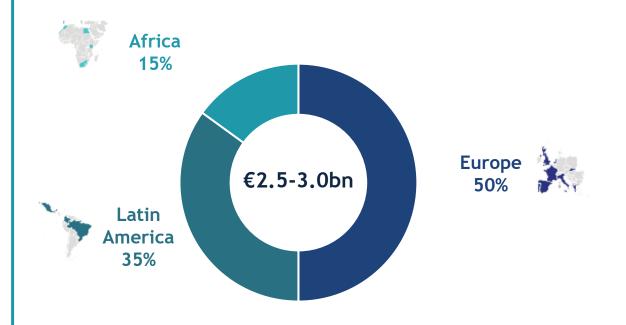


€2.5 BILLION TO €3.0 BILLION CAPEX, TO SUPPORT 2027 AMBITIONS

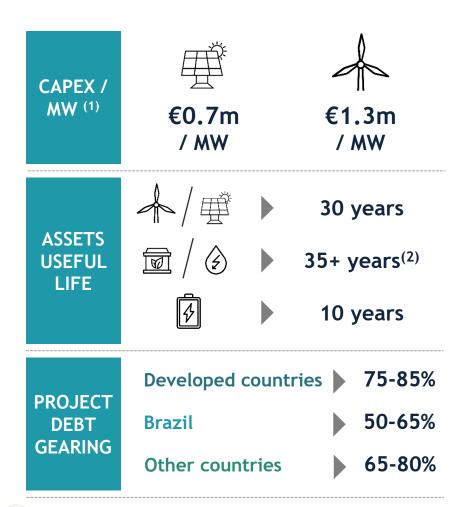




Investments breakdown by continents



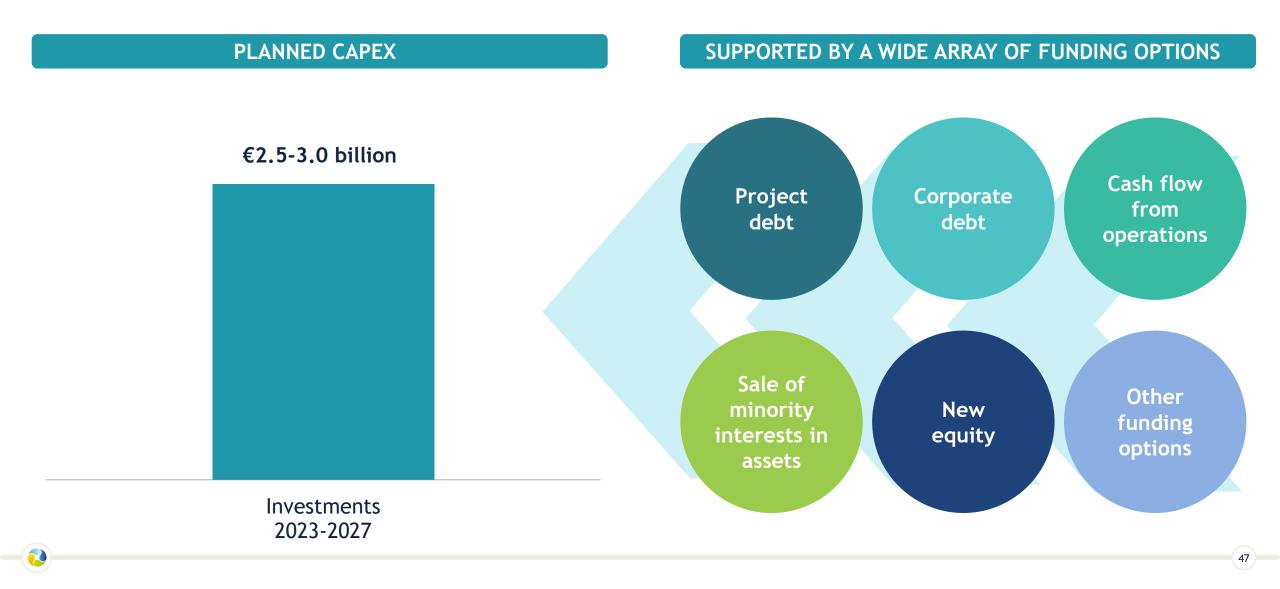
UNDERLYING ASSUMPTIONS





Note: (1) Including development, connection (and connection rights), other infrastructures and miscellaneous costs. (2) From 50 years up to 100 years for hydroelectric dams.

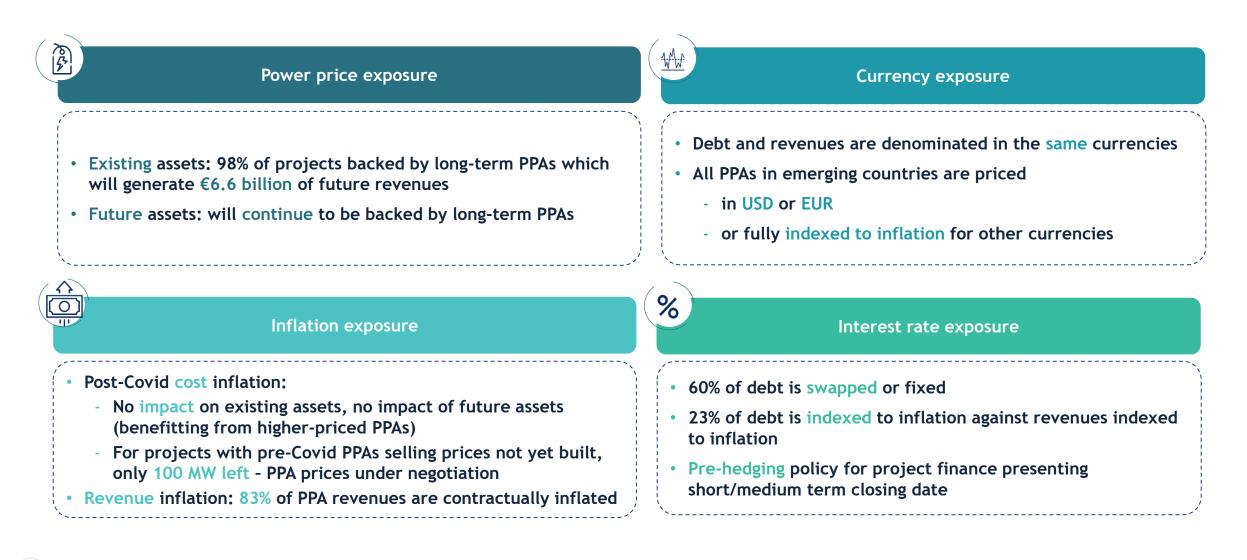
INVESTMENTS AND SOURCES OF FUNDS



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RISK APPROACH AND VALUE CREATION

DISCIPLINED APPROACH TO MARKET AND MACROECONOMIC RISKS



DISCIPLINED APPROACH TO LIQUIDITY RISK

Project finance 60% Corporate loans vs project debt Green bonds 15%

RESIDUAL PROJECT DEBT MATURITY

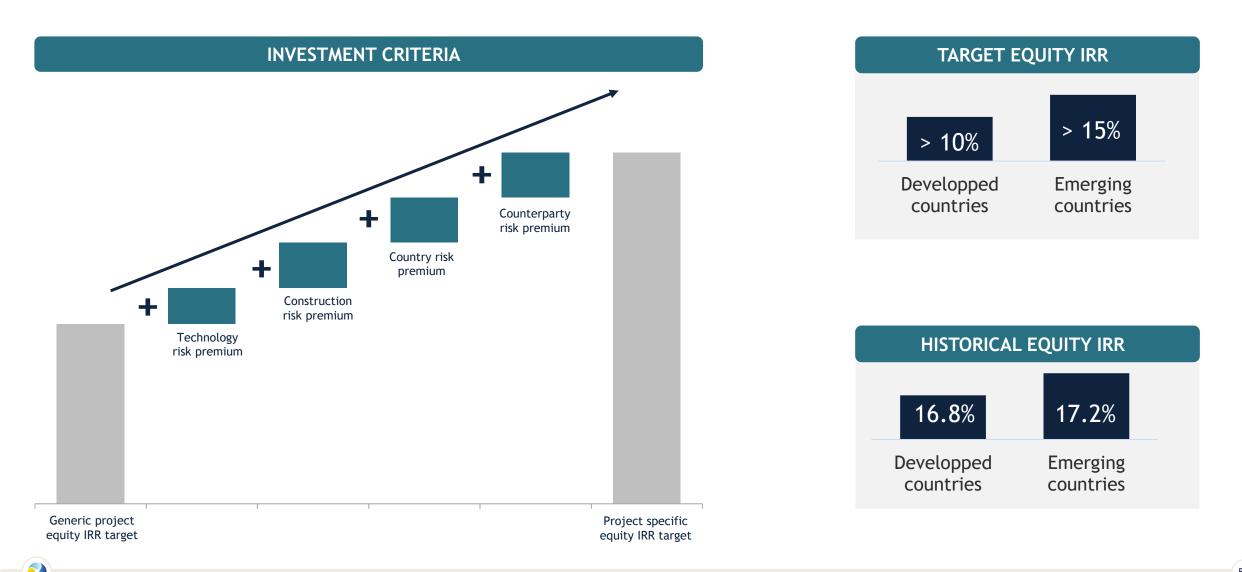
14.5 years (vs 17.4-year PPA remaining life)

FINANCIAL LEVERAGE

55% (net debt / net debt + equity)



RISK PRICING IS THE BASIS OF EQUITY IRR TARGETS EQUITY IRR TARGETS⁽¹⁾ ARE OVERPERFORMED

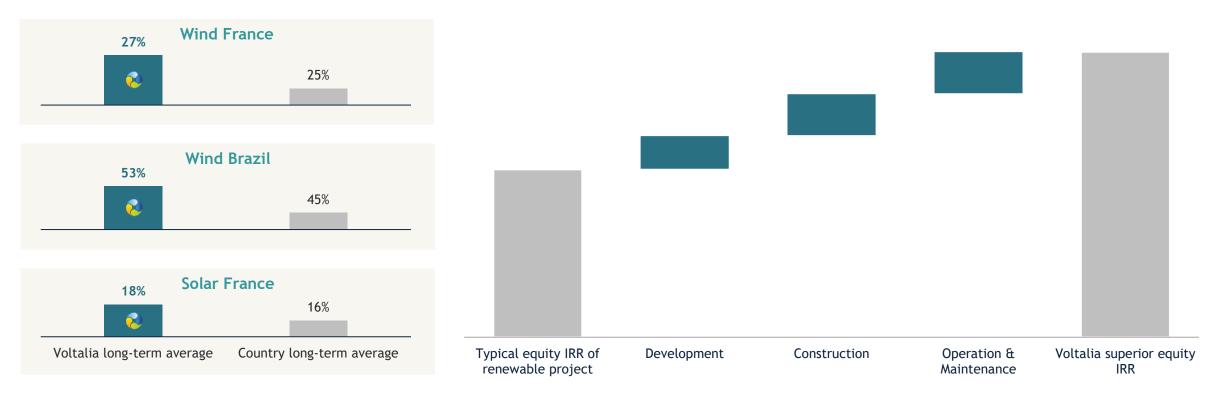


OPERATIONAL VALUE CREATION LEVERS OF VOLTALIA

Best-in-class load factors⁽¹⁾

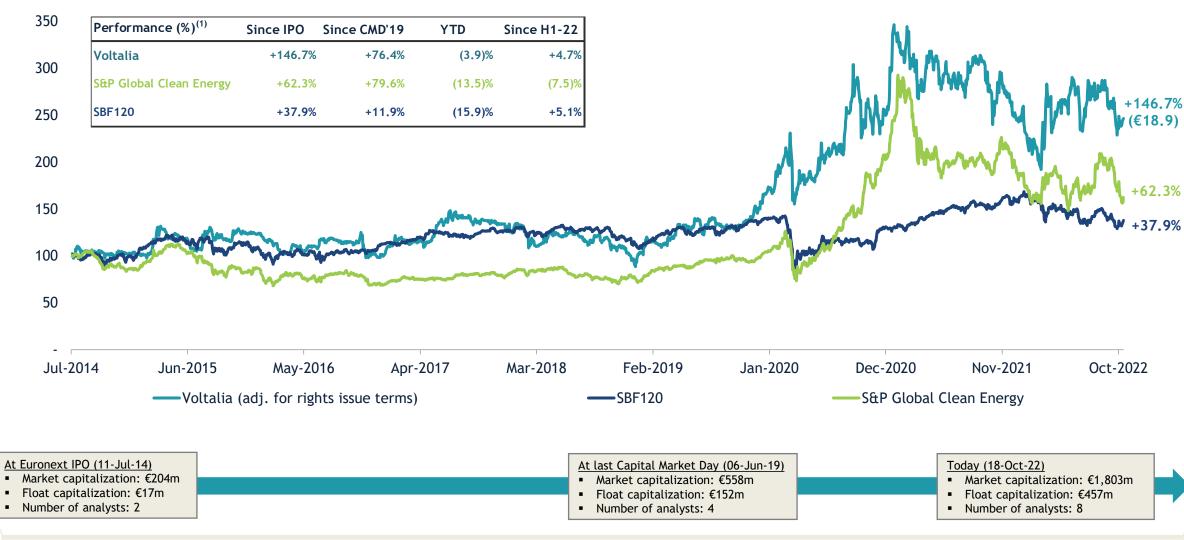
High quality portfolio after selectively selling ready-to-build, internally-developed projects

High value-added expertise capturing margins otherwise paid to third parties



Voltalia's integrated business model unlocks premium equity IRR

WHAT HAPPENED SINCE THE 2019 CAPITAL MARKETS DAY?



Note: Graph rebased to 100. (1) Euronext IPO date: 11-Jul-2014, 2019 Capital Markets Day date: 06-Jun-19, H1-22 Results: 28-Sep-22. Today as of 18-Oct-22.



ESG IS VOLTALIA'S DNA



VOLTALIA'S MISSION SINCE 2014

IMPROVE GLOBAL ENVIRONMENT FOSTERING LOCAL DEVELOPMENT



SINCE 2021 A MISSION-DRIVEN COMPANY WITH 3 OBJECTIVES IN ITS CORPORATE BY-LAWS

- French PACTE law created a new type of corporation : Mission-driven companies
- 99.98% of Voltalia's shareholders approved new by-laws stating Voltalia's Mission and 3 Objectives
- Voltalia selected 7 non-financial performance Indicators in line with its Objectives
- Voltalia presents annually at its shareholders' general assembly audited nonfinancial performance indicators, in addition to its audited financial indicators

THREE OBJECTIVES



Act for the production of renewable energy, accessible to the many



Contribute with local populations to the sustainable development of its territories



Make the best of the planet's resources in a sustainable way

ACT FOR THE PRODUCTION OF RENEWABLE ENERGY, ACCESSIBLE TO THE MANY

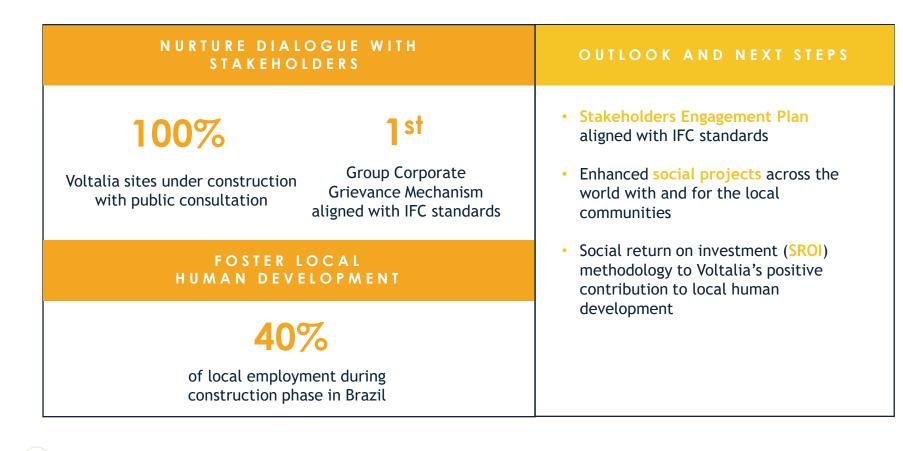
Voltalia is actively involved in the **fight against climate change**, both as a producer of **affordable and competitive renewable electricity** and as a **service provider**, assisting its clients to develop, construct and operate renewable power plants and to implement energy efficiency solutions

ACTIVELY PARTICIPATE IN THE FIGHT AGAINST CLIMATE CHANGE	OUTLOOK AND NEXT STEPS
4.1 TWh of renewable electricity produced of CO ₂ equivalent avoided by Voltalia's clients	 Increase Voltalia's renewable power generation, especially from new cost- competitive projects in highly carbonated power grids Develop more and build more renewable capacity for third-party clients, especially from new cost-competitive projects in highly carbonated power grids
STRENGTHEN ACCESS TO COMPETITIVE ENERGY	
88% of competitive energy produced	 Expand Helexia's services aiming at reducing power consumption and CO₂ emissions of its third-party clients

Act for the production of renewable energy, accessible to the many

CONTRIBUTE WITH LOCAL POPULATIONS TO THE SUSTAINABLE DEVELOPMENT OF TERRITORIES

Wherever Voltalia operates, it is committed to **building long-term relationships with all its stakeholders** in order to continually contribute to **local socio-economic development**



Contribute with local populations to the sustainable development of our territories

MAKE THE BEST OF THE PLANET'S RESOURCES IN A SUSTAINABLE WAY

Voltalia is committed to **protecting the environment** in the countries in which it operates and remains aware of the impact of its projects on **local biodiversity** and to optimising its use of natural resources

LIMIT THE ENVIRONMENTAL IMPACT OF VOLTALIA'S ACTIVITIES		OUTLOOK AND NEXT STEPS
623.9 kt of CO ₂ emitted from activities (Scope 1, 2 and 3)	1 st Multi-energy Carbon Footprint tool by in-house Center of Expertise	 Environmental and biodiversity management plans aligned with IFC standards Recycling and circular economy Promotion of co-use of land supporting local agriculture
COMMIT TO THE PRESERVATION OF LOCAL BIODIVERSITY 100% of Voltalia sites under construction with environmental impact studies		supporting tocat agriculture

Make the best of the planet's resources in a sustainable way

veltalia

WRAP-UP AND Q&A

KEY TAKEAWAYS

Exceptional energy market, especially in Europe

Singular business model allowing **mission** execution, **risk** control, **value** creation and **growth**

45% annual revenue growth (CAGR) since IPO, including **39%** revenue growth in 9M2022

911MW of assets under construction

Dynamic services business with tier-one renewable clients

Unique positioning with Helexia and corporate PPA track record

13.6GW pipeline of which 986MW secured PPAs



After bringing forward the 2.6GW target, new set of 2027 objectives



Q&A